



FULCRUM

2016 Annual Report

Dear Fulcrum Supporters,

We are pleased to highlight in this Annual Report how your generosity has helped us increase access to a life-changing Catholic education, build strong partnerships that strengthen and transform Catholic schools, and invest in leaders who will shape a future full of hope.

And while the challenges facing Catholic schools remain, so too does our resolve to leverage innovative and comprehensive solutions to overcome these obstacles. Solutions that are made possible through your generous investment and support.

For over 14 years, the Fulcrum Foundation has been working in partnership with the Office for Catholic Schools to instill in children and families, Catholic schools, and throughout our community, the hope for a better world and the ability to make it happen. Thank you for your partnership in pursuit of this vision and for your passionate support of this incredibly important work.

Gratefully,



Tony Audino
Chair of the Board



Anthony Holter
Executive Director



1716

Students Received
Tuition Assistance
Grants

13

Tuition Assistance
Programs

\$2.0 m

Distributed
through all
tuition assistance
programs



increase **access** . . .

22,000

Students in the
Archdiocese of
Seattle



63

Catholic
Elementary Schools

11

Catholic
High Schools



“ When we visit our Catholic schools, we see such joy in each student’s eyes, such faith in the rigorous education they are receiving and such optimism for the future.

Families know that the future of their children depends upon a strong Catholic education and they are incredibly supportive.

We believe that access to academically strong, faith-based, Catholic education prepares all students for success.”



-David and Shelley Hovind
David is a Fulcrum Trustee,
Shelley serves on the Fulcrum
Development Committee



... to a life-changing Catholic education



Annie Dang is a dreamer with unlimited potential. Annie is also a Fulcrum Scholar who received tuition assistance support from Fulcrum to attend St. Mary Magdalen Catholic School and Archbishop Murphy High School.



Annie's excellent Catholic education was a springboard to studies at Harvard University, and is the driving force behind her goal to become a public interest attorney.

Annie is so grateful for her Catholic education and to everyone whose support helped her achieve her dreams.





build strong partnerships ...

27

Grants funded for School Partnership Programs



35

Applications received for School Partnership Programs

\$1.55 m

Distributed to School Partnership Programs



“ I support Catholic schools because of the transformative effect they have on students and their families, parishes, and the wider community. These schools offer a sanctuary for children and young adults to develop their minds and souls, and to enrich both faith and reason.

It is important now, more than ever, to support schools for the good of children and to the benefit of the whole community.”



-John Dogero
Member of *Amici*,
Fulcrum’s young professionals group

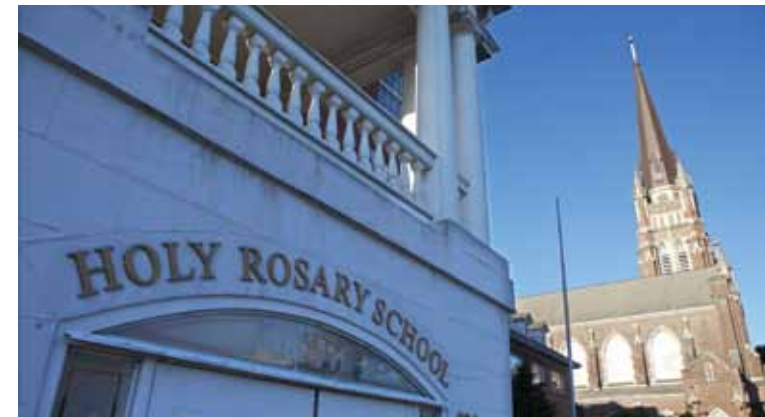


... that strengthen and transform Catholic schools



Holy Rosary Regional School/ Juan Diego Academy

In 2010, Holy Rosary was on the brink of closure with only 115 students—the lowest enrollment in its history. But the school did not close. Instead, church and community leaders rallied to reimagine a new kind of school that would meet the needs of the



community in new and innovative ways. With Fulcrum’s support, Holy Rosary transformed into one of the first Spanish/English dual-language Catholic schools in the country and renewed its commitment to providing a world-class education.

Our partnership with Holy Rosary continues today. Enrollment is at 187 and growing, with waiting lists. When the whole community comes together, great things can and do happen.

21

Educators Received
Grants for Classroom
Development

\$23 k

Distributed to
Educators for Class-
room Development



invest in **leaders** . . .



2

Educators Received
Grants for Leadership
Formation

\$9 k

Distributed to
Educators for
Leadership
Formation



“Catholic schools need transformational teachers and principals—leaders who make a real and sustained difference in the lives of children and the entire school community.

We know many of these leaders; they are confident and caring, faithful and filled with integrity, persistent and people with vision. We know, too, that these women and men are so very important to the success of our Catholic schools.

We invest in transformational leaders to strengthen Catholic schools today and for the future.”



-Joe & Mary Magnano,
Fulcrum Supporters;
Joe also serves on
Fulcrum’s Advisory Board



... who will shape a future full of hope



Martine Romero

is a visionary leader with a passion for developing Catholic school communities that are welcoming and inclusive for all types of learners.



Inspired by her own Catholic K-12 education and undergraduate studies at Gonzaga University, Martine saw teaching at St. Madeline Sophie Catholic School as a way to bring this vision to life.

Through a grant from the Fulcrum Foundation, Martine earned a Master's Degree in Educational Administration from the Remick Leadership Program at the University of Notre Dame, preparing her well to serve as the Director of Inclusion and, now, as Vice Principal at St. Madeline Sophie—a school committed to inclusion for all children.



Financials

Revenue

General gifts.....	\$3,973,216
Celebration of Light (net)	\$847,246
Other Income	\$76,400
TOTAL	\$4,896,862

Program Services

Tuition Assistance Programs.....	\$2,053,405
School Partnership Programs.....	\$1,553,921
Leadership Programs	\$32,238
Program Planning & Management	\$125,553
TOTAL	\$3,765,117

Support Services

General Administration & Support	\$403,751
Annual Fundraising Expense.....	\$423,201
TOTAL	\$826,952



**Fiscal Year
2015/2016**

Cumulative Giving

The Fulcrum Foundation proudly recognizes these major contributors whose sustained giving over time demonstrates their generous and long-standing commitment to Catholic education.

[†]signifies donor is deceased



\$12,000,000 or more

Estate of Theodore and Constance Hossfeld

\$7,500,000 to \$11,999,999

Bill & Melinda Gates Foundation

\$3,000,000 to \$7,499,999

Gift of Faith
The Norcliffe Foundation

\$2,000,000 to \$2,999,999

Anonymous
Tony and Michelle Audino
Elizabeth Dorothea Eckmann Trust
St. James Cathedral Parish

\$1,000,000 to \$1,999,999

Anonymous (2)
Archdiocese of Seattle
Frost and Margaret Snyder Foundation
Estate of the Honorable James P. Healy
Jim[†] and Timmie Hollomon
Pat and Mary Ellen Hughes
The Lee Family
Charles and Yvonne Pigott
Shea Homes Foundation



\$750,000 to \$999,999

Anonymous (2)
Rhoady[†] and Jeanne Marie Lee
The Luger Family
The Office for Catholic Schools
St. Joseph School, Seattle

\$500,000 to \$749,999

Anonymous
Academic Assistance Fund
Estate of Bertha Marie Allen
Pat and Shannon Cahill
Darrell and Anne Jesse
Michael and Mary Lee
Pierce County Association of Catholic Education
Pierce County Deanery
James and Margie Rose
Michael and Marnie Schreck

\$250,000 to \$499,999

Anonymous (3)
Edith and Ray Aspiri
Vince and Kelly Bosa
Richard[†] and Mary Ann Boulanger
Mark Busto and Maureen Lee
Coleman Family Foundation
Richard and Bridget Cooley
Diagnos-Techs, Inc.
The Ferry Family Charitable Foundation
Bill and Roni Grady
Lakeside Industries
Rhoady Lee III and Alan Gartenhaus
Sharon Lee
Tim and Tina Lee
The Magnano Family
Deacon Larry and Karen McDonald
John and Mary Pat Osterhaus
Michael Patterson
Doug and Ty Scheumann
John[†] and Rose Southall
Joseph and Jenn Sprague
Michael and Mary Jo Tucci

\$100,000 to \$249,999

Anonymous (5)
J. Stephan and Linda Banchemo
Bishop Blanchet High School
Deacon José and Lucinda Blakeley
Michael and Mary Rose Blatner
Bob and Julie Breshock
The Boeing Company Gift Matching Program
Jon and Deborah Buccola
Suzanne Burke
Lucio and Marta Dalla Gasperina
The Society of Friends of St. Patrick
Kurt and Marie Geisel
Margaret (Peg) Haggerty
Steve and Jo Marie Hansen
Hardgrove Foundation
The William Randolph Hearst Foundation
Ruth Vernier Hirsh[†] and Blake Hirsh[†]
David and Shelley Hovind
Howe Foundation
Jack J. Lundberg Living Trust
Gregory and Anne Marie May
Jack McCann Company, Inc.
Elizabeth Miller
The Napoleon Company
Our Lady of Fatima School
Tom and Brooke Pigott
Rev. Stephen C. Rowan
David and Sandra Sabey Family
Frederick and Connie Scheetz
Gary and Mimi Schulze
The Seattle Foundation
Seattle Preparatory School
Seattle University
James and Janet Sinegal
St. Charles Borromeo Parish
St. Mary Parish, Seattle
Dan and Theresa Twining
Philip VanDerhoef and Kathleen McKay
Vietnamese Martyrs Parish
Ann Wyckoff

Fulcrum Central Endowments: \$30.8 Million

TUITION ASSISTANCE ENDOWMENTS

- Anne & Darrell Jesse Endowment Fund
- Archbishop Alexander J. Brunett Endowment for Families in Special Need
- Archbishop Thomas A. Connolly Endowment
- Archbishop Thomas J. Murphy Endowment
- Bertha Marie Allen Endowment for Tuition Assistance
- Bill & Melinda Gates Foundation Endowment Fund for Tuition Assistance
- Blanche & Louis Schmidt Memorial Endowment Fund
- Boulanger Family Endowment for Tuition Assistance
- Father Philip Wallace Tuition Assistance Fund
- George and Debra Hofbauer Endowment
- Guadalupe Endowment for Hispanic Students
- Hon. James P. Healy Endowment for Tuition Assistance in Pierce County
- Legacy Endowment for Tuition Assistance
- Lisa Luger Memorial Endowment
- Sisters' Endowment for Tuition Assistance
- Southwest Washington Endowment for Tuition Assistance
- Students' Endowment for Tuition Assistance
- Tucci Family Endowment

ENDOWMENTS FOR PROGRAMS ASSISTING SCHOOLS

- Legacy Endowment for Assistance to Schools in Need
- O'Dea High School/University of Notre Dame Scholarship Fund
- Priests' Endowment for Assistance to Schools in Need
- St. Cecilia Catholic School Patrons' Endowment
- St. Elizabeth Ann Seton Endowment
- Teachers, Principals & Staff Endowment for Assistance to Schools in Need

Custodial School Endowments: \$40.5 Million

The Fulcrum Foundation serves as the custodian for individual school endowments. By combining resources under Fulcrum Foundation investment management, local schools benefit from the advice and services of Fulcrum's fund manager and enjoy a reduced fund manager's fee, while retaining discretion to invest their portfolios according to recommended options.

\$83.6 Million
ASSETS UNDER MANAGEMENT



**Investments
that will Support
Our Mission Forever**

\$40.5 Million	\$30.8 Million	\$12.3 Million
Custodial School Endowments	Fulcrum Central Endowments	Short-term Holdings & Investments

Annual Contributors Gifts received July 1, 2015 to June 30, 2016.

Annual gifts support the programs and operations of the Fulcrum Foundation.

▶ signifies 10 or more gifts since 2002 ♦ new donor ■ Celebration of Light Sponsor † signifies donor is deceased

\$400,000 or more

Anonymous ▶
Academic Assistance Fund
Pat and Shannon Cahill
Frost and Margaret Snyder
Foundation ▶

\$100,000 to \$399,999

Anonymous (2)
Deacon José and Lucinda
Blakeley ▶
Jim† and Timmie Hollomon ▶
Jack J. Lundberg Living Trust ♦
St. James Cathedral Parish ▶
Joseph and Jenn Sprague ▶

\$50,000 to \$99,999

Archdiocese of Seattle ▶ ■
Bob and Julie Breshock ▶
Francis & Helyn Browne
Charitable Remainder Trust ♦
Shawn and Kathie Hoban ▶ ■
Howe Foundation
The Norcliffe Foundation ▶
Charles and Yvonne Pigott ▶
James and Margie Rose ▶
St. Charles Borromeo Parish ▶
St. Joseph School, Seattle ▶ ■
Doug and Ty Scheumann ▶
Dan and Theresa Twining ▶
Philip VanDerhoef and
Kathleen McKay ▶

\$25,000 to \$49,999

Anonymous (2)
John and Maralyn Blume
Vince and Kelly Bosa
DeAnn and Frank Feeman ▶
Bill and Roni Grady
Margaret (Peg) Haggerty ▶
David and Shelley Hovind ▶ ■
Deacon Larry and Karen
McDonald ▶ ■
John and Kathleen O'Halloran ▶
Pierce County Deanery ▶
Rev. Stephen C. Rowan ▶
Schwab Charitable Fund ▶
The Seattle Foundation ▶
Vietnamese Martyrs Parish ▶

\$10,000 to \$24,999

Anonymous (3)
Richard and Sharon Abrams ▶
Alaska Airlines Matching Gift
Program
Edith and Ray Aspiri ▶ ■
Basel Cellars ■
Maralea and Joseph Binz
Michael and Mary Rose Blatner ▶
The Boeing Company Gift
Matching Program ▶
Boulanger Family Foundation

Mary Ann Boulanger ▶
Suzanne Burke ▶
Christ Our Hope Parish
Coleman Family Foundation ▶
James and Mary Deviny ▶
Fidelity Charitable Gift Fund ▶
Duncan Fobes
The Society of Friends of St.
Patrick ▶
Steve and Jo Marie Hansen ▶ ■
Hardgrove Foundation ▶
George and Debra Hofbauer ▶
Darrell and Anne Jesse ▶ ■
Steven and Anne Knight ▶ ■
Michael and Mary Lee ▶ ■
The Luger Family ▶ ■
Richard and Lois Mahoney ■
Vincent and Catherine Mullally
Michael and Cindy O'Brien ▶
Our Lady of Fatima School ▶
John and Ann Patnaude
Patterson Buchanan Fobes &
Leitch, Inc., P.S. ■
Michael Patterson ▶ ■
Very Rev. Michael G. Ryan ▶
St. Patrick Parish, Seattle ▶
Vanguard Charitable
Endowment Program ▶
Scott and Michelle Ventoza ▶
Patrick and Mary Welch



\$7,500 to \$9,999

Bishop Blanchet High School ▶ ■
Gene Colin and Susan Janus
Charitable Fund ■
Richard and Bridget Cooley ▶ ■
Gonzaga University ▶ ■
Tom and Mary Herche ▶
Holy Names Academy ▶ ■
Michael and Michelle Maher ▶
Michele McCarthy
Patrick and Andrea McDonald
Northwestern Mutual
Foundation
Olympic Eagle Distributing ■
Patriot Fire Protection, Inc ▶ ■
St. John Vianney Parish
Saint Martin's University ▶ ■
Seattle University ▶ ■

\$5,000 to \$7,499

Alaska Airlines ■
Archbishop Murphy High
School ▶ ■
Tony and Michelle Audino ▶ ■
Bellarmine Preparatory
School ▶ ■
BMO Private Bank ■
Larry Brouse ▶
Carroll College ■
Coast Equity Partners ■
Coast Real Estate Services
Eastside Catholic School ▶ ■
Mark and Vickie Fanning
The Ferry Family Charitable
Foundation ▶ ■
Richard and Maude Ferry ▶ ■
Forest Ridge School of the
Sacred Heart ▶ ■
Leo & Katherine Gallagher
Charitable Trust ▶
The Greater Tacoma
Community Foundation
Rick and Nancy Green ▶
Matthew and Laura Holcomb ♦
The Hurley Family ▶
Immaculate Conception
Parish, Seattle ▶
Anne Jenkins
Juniper Foundation ▶
Joel and Kathy Katterhagen ♦
Kennedy Catholic High
School ▶ ■
Richard and June Kennedy ▶
Lee Family Charitable Lead
Annuity Trust ♦
Jeanne Marie Lee ▶
David and Mary Kay Livingston ▶
Deacon Craig and Marti
Lundberg ▶
The Magnano Family ▶ ■
David and Laura Matter ▶
Robert and Carol McLaughlin ▶
The Napoleon Company ▶ ■
Nordstrom Employee
Charitable Match Program ♦
O'Dea High School ▶ ■
John and Lilli Pietromonaco
Peter and Molly Powell
Mike and Mary Anne Quigg
Robert and Patricia Reverman
Joel and Kathy Rohrs ♦
James Schwartz and Renee
Willette ■
Seattle Preparatory School ▶ ■
Shea Homes Foundation ■
Shea Homes, Inc. ■
Rose Southall ▶ ■
Francis Thiemann and K.
Penney Sanders ▶
Michael and Mary Jo Tucci ▶ ■
UBS
Andrew and Grace Valrosa ▶
Peter and Karen Wickstrand ▶
Ann Wyckoff ▶

Charles Dickey and Sheila
Wyckoff-Dickey

\$2,000 to \$4,999

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Mario and Rhonda Banchemo
Fred and Paula Bevegni
Martha Bolen
James and Donna Boulanger ▶
Christine and John Bray ♦
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Don and Joan Brown ▶
Brian and Conne Bruce ▶ ■
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Arlene Christy
Dan and Julie Coleman
Patrick and Jean Corr
Jim Crowley and Laura
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Archdiocese of Seattle Curia ▶ ■
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Israel Rodrigo and Kristina
Dermody
Matthew and Kristin Dixon ▶
Curtis and Olga Dyckman
Chris and Carolyn Eagan ▶
William Eisiminger ▶ ■
Bill Epping
FACTS Management
Company ▶ ■
Fidelity Brokerage Services, LLC
Footprint Exhibits ♦ ■
Goldman Sachs Philanthropy
Fund ♦
Mark and Erin Gray ♦
Richard and Sheryl Gudaitis ▶
Chris and Suzy Hansch ▶
William and Molly Hastings ▶
Michael and Shirley Hemmer
Charles and Patricia Holmes ▶
Anthony and Caroline Holter
Holy Rosary Parish, Seattle ▶
Holy Rosary School, Seattle ▶ ■
Erik and Mary Beth Hynes ♦
Douglas and Diane Irvine ▶ ■
John and Jan Ittes ▶
Ozo and Beth Jaculewicz ▶
Mike and Lisa Janicki ▶
Robert and Ginny Kane
Robert and Annmarie Kelly ▶
George and Mary Kenny ▶
Tom Knollmann ▶
Daniel Kocer and Diane
Siderius Kocer
Chris and Christine Kradjan ♦
Alain and Cheryl Lambert
Loretta Mary Luger
Andrew and Joanne
MacDonald
Very Rev. Paul Magnano ▶
Thomas and Rowayne Maguire ▶

James and Sheila Mallahan ▶
Robert P. and Rita Mallon ▶
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Banchemo
Marc McClure and Erin Daly
McClure ▶
Rev. J. Patrick McDermott ▶
Tim and Jeannie McGinnis ▶
Kevin and Betty Mest ▶
Mark and Kris Mitchke
Robert and Ann Modarelli
Mondo & Sons ■
Phil and Ginny Morrissey
Steven and Kristina Murray ▶
Pat and Linda Naughton ▶
Bret and Kelly Neely
Northwest Catholic Magazine ■
Gavin and Margaret O'Brien ▶
O'Connell Family Foundation ▶
Roger and Sheron O'Connell
James and Young O'Hanlon ▶
The Pacific Institute
Sandy Phillips ▶
Pope John Paul II High
School ▶ ■
Michael and Laura Prato ▶
John and Joyce Protz
John and Gail Quigg
Rev. Michael Radermacher ▶
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Jay and Carla Rudd ▶
Sacred Heart Parish, Bellevue ▶
Sacred Heart School ▶
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St. Benedict School ▶
St. Catherine School Parent
Club ▶
St. Charles Borromeo School ▶
St. Mary Parish, Seattle ▶
St. Michael Parish, Olympia
St. Michael School, Olympia ▶
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Diane Tice ■
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Wells Fargo Foundation
Education Matching Gift
Program ▶
Tony and Cathy Wise ▶
Joseph and Marianne Zech

\$1,000 to \$1,999

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The Ash Family Foundation



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Assumption School ▶
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Bruce and Carol Cooper ▶
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Crowley Law Offices
Will and Shannon Crowley

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Our Lady of Mount Virgin
Parish ▶
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St. Anne School ▶
St. Anthony Parish ▶
St. Anthony School ▶
St. Catherine School ▶
St. Cecilia Parish ▶
St. Cecilia School ▶
St. George Parish ▶
St. George School ▶
St. John School ▶ ■
St. John the Evangelist Parish,
Seattle ▶
St. John the Evangelist Parish,
Vancouver
St. Joseph Parents Club ▶
St. Louise School ▶
St. Luke School ▶
St. Madeleine Sophie Parish ▶
St. Madeleine Sophie School ▶
St. Mary School ▶
Ray and Dianne St. Mary
St. Monica School ▶
St. Nicholas Parish
St. Nicholas School ▶
St. Patrick School ▶
St. Philomena School ▶
St. Therese Catholic Academy ▶
St. Vincent de Paul School ▶
Paul and Debra Sauvage ▶
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M. Peter and Connie Scontrino ▶
Jim and Carmen Sepic
Jo-Anne Shanahan
Ronald and Stephanie Singler ▶
Gene and Diane Slagle
Glen H. Smith and Mary
Magnano Smith ▶
The Society of St. Vincent de
Paul ■
Kathleen M. Stamm
John F. and Marion E. Sullivan ▶
John and Michele Thornquist ▶
Todd and Diane Timberlake ♦
T-Mobile Matching Gift
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James and Laura Twining ▶
Gary and Susan Udd
University of Portland ▶ ■
Dick and Linda Vacca ♦
Rev. Thomas Vandenberg ▶
Donald J. Verfurth
Greg and Shavaun Wadsworth ▶
Linda Schutte Wager
Lawrence and Julissa Ward
Rev. Richard Ward
Edward C. and Edith
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Kenneth and Hope Wiljanen
Bryan and Amy Williams
Douglas and Jeannette Wolfe
Bruce and Barbara Wollstein ♦
Daniel and Maribel Zarzar ♦
Matthew and Monica Zepeda ▶

\$500 to \$999

Anonymous (3)
Bill and Christine Attebery ♦
Michael and Jennifer
Bachhuber
William and Marilyn Bailey ▶
Angelo and Misty Banchemo
Richard and Kathleen Barth
Sandra Barton Smith and
Shaun Smith ▶
Very Rev. Anthony Bawyn ▶
Bryan and Christina Blume ♦
Tony and Emily Bohorfoush
Ray and Barbara Bolanos
Michael and Maureen Bonck ♦
Evan and Lauren Boulanger
Sean and Gretchen Brennan
Jeff and Winnie Brinker ♦
Kris Brown
Chris Carver and Mary
Mullaney
Joanne Cecchini ▶
Art and Margo Cervantes
James and Jennifer
Chamberlin ▶
Ed and Margaret Cirella ♦
Combined Fund Drive ▶
Kenneth and Sandra Convery
Brett and Ann Conway
Stephen and Pamela Cory
John Cowan ♦
Thomas and Kari Curran
Bob and Sharon Dahmen ▶
Todd and Ivetta Damish ♦
Charles and Sylvia Davis
Russell and Kim Dawson
Julio De Villasante and Ana
Sainz ♦
Deacon Marshall and Nancy
Denby ♦
Matt and Maggie Diefenbach
Rev. Bryan Dolejsi
The Dorsey & Whitney
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Program
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Eoin and Sarah Dunstan
Ronald and Sherry Edwards
Patrick and Roxanne Finney ▶
Franklin and Sharon Fite
Jan Forbes
Jerel and Inger Frauenheim ♦
Daniel Thompson and Dorothy
Galliano
Patricia Galvin ♦
Christopher and Doreen Gavin ▶
Richard and Edith Gibney ♦
Joe and Heidi Gogal ♦
Blaise and Molly Goudy
Constance Gray ▶
Philip and Karla Gray ♦
Mark and Krissy Grey
Mike and Bonnie Gross ♦
Dr. Patrick Haggarty
Joseph and Leigh Hall
Dean Hanks

Rev. Richard Hayatsu
Mike and Patricia Anne
Heffernan ♦
Thomas and Brenda Hefflin
Andrew and Courtney Heily
Roy and Kathleen Heynderickx
Kent and Theresa Hickey ▶



Chris and Joni Hoffman
Holy Family School, Auburn ▶
Holy Rosary Regional School/
Juan Diego Academy ▶
William Hood
Edward and Phyllis Hopfner
Kathryn Hutter ▶
Immaculate Conception and
OLPH School
Margaret Janicki ▶
Mr. Philippe Jeoffroy and Mrs.
Gail N. Morgan
Sam and Patricia Johnson ▶
Bob Jordan and Kristen
Martinson ♦
The K Foundation ▶ ♦
Kevin and Kelley Kane ♦
Patrick and Kamila Kennedy
Matthew Kloser ♦
Lester and Becky Knight ♦
Ed and Karen Knuckey
Stephen and Carol Koehler ▶
James and Megan Kraman
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Eastside Catholic School, Sammamish
Forest Ridge School of the Sacred Heart, Bellevue
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Holy Rosary School, Edmonds
Holy Rosary School, Seattle
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