Tomorrow begins here.



2013 Annual Report





Fr. Michael G. Ryan, Chair of the Board

n, Anthony Holter, rd Executive Director

"The future of Catholic school education depends on the entire Catholic community embracing wholeheartedly the concept of stewardship of time, talent, and treasure, and translating stewardship into concrete action."

United States Conference of Catholic Bishops (2005)

The Fulcrum Foundation has been privileged to work for more than a decade with school and parish communities, parents, archdiocesan offices and ministries, businesses, universities, and generous donors like you, who have tirelessly given their time, talent, and treasure in support of Catholic education in the Archdiocese of Seattle. This partnership has epitomized stewardship in action — action that has resulted in thousands of children gaining access to an excellent Catholic education.

This annual report describes the powerful impact of your stewardship on Catholic schools and the children they serve so well. While our Catholic schools have a special mission to reach out to children from poor and disadvantaged communities, your generosity has supported a commitment to excellence in Catholic schools that has benefitted all students, and has enriched our Church and civic community in countless ways.

Thank you for your commitment and continued partnership in the great mission of Catholic education. Your stewardship in action gives us hope that Catholic schools in western Washington will continue to provide an excellent education to our children for generations to come.

Gratefully, hinhard on Annony Have

Fr. Michael G. Ryan and Anthony Holter

Cover photo: Student at Academia Juan Diego – Holy Rosary Regional School, Tacoma All photos ©2013 Stephen Brashear Photography unless otherwise noted. "My goal is to go to college and get into a good career. I would like to get out of public housing, where my mother and I have lived since I was an infant. I study hard, maintaining a 3.8 GPA. I am very grateful for the support of Fulcrum's generous donors, which provides me with the opportunity to better my life."

- A sophomore at Bishop Blanchet High School and Fulcrum tuition grant recipient

One question drives our mission: How can we ensure that an excellent Catholic education is accessible to all children who seek it?

The Fulcrum Foundation is committed to Catholic school education because it is at the heart of the teaching ministry of the Church, and it has proven to form children for success in school and throughout their lives. Our support of Catholic education began with core programs that provided tuition assistance to families and financial support to schools. These programs remain at the center of our mission and are the bedrock on which we have built new and exciting initiatives to further strengthen Catholic schools. Ensuring children have access to an excellent Catholic education will require new partnerships and renewed collaboration with key Catholic school stakeholders to:

> Leverage individual donor and foundation support to increase the ACCESSIBILITY of Catholic schools for children and families from economically disadvantaged and marginalized communities

Collaborate with school patrons, education experts and other non-profit organizations to develop and support innovative education models for long-term VIABILITY

Coordinate with the Archdiocese of Seattle Office for Catholic Schools to develop long-range strategies that ensure the strength, vitality and EXCELLENCE of our schools for generations to come

ACCESSIBILITY

Fulcrum distributed nearly \$2.1 million for families facing severe economic hardship. Access to a Catholic school education provides stability, hope and knowledge to transform their children's future into a world of promise.

VIABILITY

In addition to distributing more than \$1.3 million to Catholic schools, we create dynamic partnerships by matching benefactors with schools, where they can see their gifts at work.



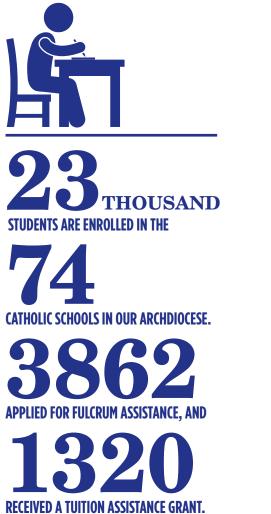


EXCELLENCE

High quality, school-based leadership is critical to the overall excellence of our Catholic schools. Fulcrum proudly supports the development of current and future Catholic school leaders through innovative curricular initiatives and continuing education — a commitment that will pay dividends for years to come.

We have answered more requests for tuition assistance than ever before, but the need remains high.

Fulcrum has awarded more than 12,000 tuition assistance grants since its founding in 2002, but currently we can only meet 34 percent of requests from families. Filling our school classrooms with a richly diverse student body lifts up not only individuals but entire school communities.



MEDIAN GROSS ANNUAL INCOME OF FAMILIES HELPED BY FULCRUM IS LESS THAN $\$244_{THOUSAND}$ AND OF THE FAMILIES WE ASSIST,

QUALIFY FOR THE NATIONAL FREE OR REDUCED SCHOOL LUNCH PROGRAM. "I will be the first woman in my whole family to graduate from college. I am so excited to make the most out of my education and to help change the world."

> - A senior at Holy Names Academy and Fulcrum tuition grant recipient

FUTURE

CHILDREN FROM AT-RISK BACKGROUNDS WHO ATTEND CATHOLIC SCHOOL ARE

MORE LIKELY TO GRADUATE FROM HIGH SCHOOL AND

FULCRUM

AS LIKELY TO GRADUATE FROM COLLEGE.*

NOW

*SOURCE: TO NURTURE THE SOUL OF A NATION, UNIVERSITY OF NOTRE DAME, 2009

In the 2012-13 school year, every high school senior who received tuition assistance from the Fulcrum Foundation graduated.

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And every one of them is moving on to postsecondary education.

"The opportunity Fulcrum's donors are giving me will directly influence my future and sculpt me into the person I hope to be."

> - A junior at Kennedy Catholic High School and Fulcrum tuition grant recipient

Your active engagement is essential to the success of Fulcrum's mission and to the strength and vitality of our Catholic schools.

The many partnerships we have worked hard to develop and nurture over the past decade are the engine that drives all that we do. The impact of these partnerships is undeniable. Together:

- We've built an endowment valued at \$25 million and growing
- We've exceeded the \$1 million mark annually at the Celebration of Light
- We've awarded more than 12,000 tuition assistance grants since 2002
- We've helped to prevent any Catholic school closures in the Archdiocese of Seattle since the founding of Fulcrum
- We've made a promise that Catholic schools will be excellent and accessible

And this list goes on. Whether it's a business leader using a pen to underwrite one of our largest events of the year, or a member of Amici using a paintbrush to help improve a school classroom, our partners make a real and lasting difference. *"I promise to work hard in my life to help others just as you have helped me. I work very hard to help my family and get good grades. You can count on me to do a good job."*

- A freshman at Bellarmine Preparatory School and Fulcrum tuition grant recipient

OF FUNDS RAISED AT CELEBRATION OF LIGHT GO DIRECTLY TO FULCRUM'S MISSION.

2013 CELEBRATION OF LIGHT RAISED A RECORD

TO ASSIST STUDENTS AND SCHOOLS IN NEED

THE EVENT IS CONSISTENTLY RANKED IN THE

BENEFIT EVENTS IN THE REGION.*

THANKS TO PARTNER BUSINESSES AND OTHER GENEROUS UNDERWRITERS

*SOURCE: PUGET SOUND BUSINESS JOURNAL

Financials

Revenue

	TOTAL	\$5 375 470
Other Income		\$144,063
Endowment Gains/Losses		\$2,175,360
Celebration of Light (net)		\$1,354,531
General Gifts		\$1,701,516

\$144,063 \$5,375,470

Program Services

Tuition Assistance	$2,\!058,\!793$
Assistance to Schools	774,833
Special Initiatives	536,295
Assistance for Teachers	35,401
Program Planning and Management	85,090
TOTAL	3,490,412

Supporting Services

\$378,238 \$490,115 \$868,353

OUR MISSION

The Fulcrum Foundation provides financial assistance to promote and support Catholic schools in the Archdiocese of Seattle primarily through tuition assistance, assistance to schools in need, and initiatives that promote academic excellence and faith formation.

Our Commitment to the Future

\$25.9M Fulcrum Central Endowment \$36.6M Custodial School Endowments \$11.6M Short-Term Holdings and Investments

\$74.1M in assets under management

"The opportunity for our child to be in a loving environment where our values surrounding God are embraced and encouraged is extremely important to us. We cannot begin to express our gratitude. Thank you!"

- Parents of a St. Luke School kindergartener and Fulcrum tuition grant recipient

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Meg Westbrook

Artee Young

Philip J. VanDerhoef

Ann Shikanv

Doug Stewart

Greg Stone

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Endowments

Fulcrum Central Endowments: \$25,216,496

(1-year return of 9.59%)

Tuition Assistance Endowments

Archbishop Thomas A. Connolly Endowment Archbishop Thomas J. Murphy Endowment Blanche & Louis Schmidt Memorial Endowment Fund Tucci Family Endowment Lisa Luger Memorial Endowment Father Philip Wallace Tuition Assistance Fund Legacy Endowment for Tuition Assistance Archbishop Alexander J. Brunett Endowment for Families in Special Need Bill & Melinda Gates Foundation Endowment Fund for Tuition Assistance Boulanger Family Endowment for Tuition Assistance Anne & Darrell Jesse Endowment Fund Sisters' Endowment for Tuition Assistance Students' Endowment for Tuition Assistance Bertha Marie Allen Endowment for Tuition Assistance Honorable James P. Healy Endowment for Tuition Assistance in Pierce County George and Debra Hofbauer Endowment Guadalupe Endowment for Hispanic Students Southwest Washington Endowment for Tuition Assistance

Endowments for Programs Assisting Schools

Legacy Endowment for Assistance to Schools in Need Teachers, Principals & Staff Endowment for Assistance to Schools in Need Priests' Endowment for Assistance to Schools in Need St. Elizabeth Ann Seton Endowment O'Dea High School/University of Notre Dame Scholarship Fund

Individual School Endowments: \$36,639,533

(1-year return of 9.50%)

The Fulcrum Foundation serves as the umbrella organization for individual school endowments. By combining resources under the Fulcrum Foundation, local schools benefit from the advice and services of Fulcrum's fund manager and enjoy a reduced fund manager's fee, while retaining discretion to invest their portfolios according to recommended options.

Mr. Daniel A. Twining Kimberly-Clark, Retired

Mr. Joseph Womac Executive Director Fulcrum Foundation

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We are grateful to have received the generous support of more than 1,200 donors this year. With this report, we gratefully acknowledge those who have supported our mission over time and those who made gifts this fiscal year. This report includes employers who provide gifts through workplace giving and matching gifts. The collective generosity of our donors is gratifying and inspiring.

Major Benefactors Cumulative Giving

The Fulcrum Foundation proudly recognizes these major contributors whose generous spirit of sustained giving demonstrates their commitment to Catholic education. [†] signifies the donor is deceased.

Jim and Timmie Hollomon

The Luger Family

Foundation

Gartenhaus

Tim and Tina Lee

Sharon Lee

Bill and Roni Grady

Lakeside Industries

Rhoady Lee III and Alan

Michael and Mary Lee

Catholic Education

Rhoady[†] and Jeanne Marie Lee

Pierce County Association of

The Ferry Family Charitable

\$12.000.000 or more Estate of Theodore and Constance Hossfeld

\$7,500,000 to \$11,999,999 Bill & Melinda Gates Foundation

\$2,000,000 to \$7,499,999

Tony and Michelle Audino Gift of Faith

\$750,000 to \$999,999

Archdiocese of Seattle Frost and Margaret Snyder Foundation

\$500,000 to \$749,999

Estate of Bertha Marie Allen Darrell and Anne Jesse

\$250,000 to \$499,999

Anonymous (2) Edith and Ray Aspiri Vince and Kelly Bosa Richard and Mary Ann Boulanger Mark Busto and Maureen Lee Richard and Bridget Cooley Diagnos-Techs, Inc.

\$100,000 to \$249,999

Anonymous (5) Stephan and Linda Banchero Bishop Blanchet High School Jon and Deborah Buccola Suzanne Burke Coleman Family Foundation Lucio and Marta Dalla Gasperina Kurt and Marie Geisel Steve and Jo Marie Hansen

The William Randolph Hearst Foundation Ruth Vernier Hirsh and Blake Hirsh[†] The Magnano Family Jack McCann Company, Inc. Microsoft Matching Gifts Program The Napoleon Company Tom and Brooke Pigott

David and Sandra Sabey Family St. Mary Parish, Seattle Frederick and Connie Scheetz Doug and Theiline Scheumann Gary and Mimi Schulze The Seattle Foundation James and Janet Sinegal

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Chairman's Circle Members

Gifts of \$1,000 or more, received July 1, 2012 to June 30, 2013

We are pleased to recognize our Chairman's Circle members, whose dedicated support contributes greatly to Fulcrum's core programs and allows us to pursue transformational new initiatives.

* signifies the donor is a "Partner in Catholic Education," sponsoring the Celebration of Light. t signifies the donor is deceased.

\$250,000 or more

Jim and Timmie Hollomon Pat and Mary Ellen Hughes St. James Cathedral Parish

\$200,000 to \$249,999

\$100.000 to \$199.999

Frost and Margaret Snyder Foundation Schwab Fund for Charitable Giving

\$75.000 to \$99.999

*Archdiocese of Seattle *The Magnano Family

\$50.000 to \$74.999

Richard and Maude Ferry The Ferry Family Charitable Foundation The William Randolph Hearst Foundation The Norcliffe Foundation Charles and Yvonne Pigott *St. Joseph School, Seattle Doug and Theiline Scheumann

\$25,000 to \$49,999

Coleman Family Foundation Southwest Washington *Richard and Bridget Cooley Fidelity Charitable Gift Fund Steve and Jo Marie Hansen *David and Shelley Hovind *Deacon Larry and Michael and Cindy O'Brien Pierce County Deanery The Seattle Foundation

\$10,000 to \$24,999

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*Seattle University The John and Dorothy Shea Foundation The Society of Friends of St. Patrick Vietnamese Martvrs Parish

\$7,500 to \$9,999

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Anonymous (2)

The John & Dorothy Shea Foundation

Estate of the Honorable James P. Healy Pat and Mary Ellen Hughes

\$1.000.000 to \$1.999.999

Shea Homes Foundation and

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St. Joseph School, Seattle

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McDonald

Michael Patterson

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Philip VanDerhoef and Kathleen McKay Vanguard Charitable Endowment Program Scott and Michelle Ventoza Ed and Edith Wartelle Peter and Karen Wickstrand Ann Wyckoff

\$2,000 to \$4,999

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Raymond and Rosemary Siderius

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Gifts received July 1, 2012 to June 30, 2013

Annual gifts support the programs and operations of the Fulcrum Foundation.

[†] signifies the donor is deceased.

\$500 to \$999

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\$250 to \$499

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