Dear Fulcrum Supporters,

We are excited to share with you a powerful snapshot of Fulcrum’s growth and impact in the following pages of this year’s Community Report. And before we do, we want to draw your attention to a small but important shift in our wording from “Annual Report” to “Community Report”.

Fulcrum is, after all, a community of people united by our passion for Catholic schools and the faith-filled values taught to our students—young women and men who will become leaders in our community. So we designed this report to highlight the successes that together we have made possible by increasing accessibility to an excellent Catholic education, revitalizing our schools and investing in transformational school leaders. In these pages, we celebrate our collective accomplishments and share our vision for what is yet to come.

It is our vision that, in partnership with the Office for Catholic Schools, Fulcrum instills in children and families, Catholic schools, and throughout the broader community, the hope for a better world and the ability to make it happen—and building this future full of hope starts today!

With gratitude,

Tony Audino
Chair of the Board

Anthony Holter
Executive Director
For Students & Their Families
Catholic schools provide life-changing opportunities for students and their families. Increasing access to these opportunities is at the very core of Fulcrum’s mission. Fulcrum partners with local Catholic schools to help families overcome the financial barriers to a high-quality, Catholic education.

The need is growing every day, and we're working hard to meet it.

41% of those who apply qualify for free or reduced price lunch

$6,000 average Catholic elementary school tuition

$14,000 average Catholic high school tuition

42.4% of all Fulcrum tuition assistance requests are funded

Fulcrum Increases Access to Opportunity
Tuition assistance from the Fulcrum Foundation helps make Catholic education a reality for many families in the Archdiocese of Seattle. Connor Geraghty, principal at St. Michael Catholic School in Olympia, believes that “Fulcrum’s tuition assistance program has truly made a difference in providing access to our school for families seeking a transformative, faith-based education.” And that by “opening these doors of accessibility, Fulcrum has not only blessed these students with a Catholic education but also enriched our school community with these wonderful families.”
For Strong Catholic Schools

Catholic schools are good for our communities, too, from Bellingham to Vancouver, from Aberdeen to Issaquah, and everywhere in between. Fulcrum’s School Partnership Grant Program provides financial support where it is needed most, ensuring Catholic schools remain excellent and strong with grants for building projects, curriculum improvements, and budget shortfalls.

Schools are beacons of hope and we partner to make them strong.

63 Catholic elementary schools in the Archdiocese of Seattle

11 Catholic high schools in the Archdiocese of Seattle

1/3 with financial need are in communities where they are needed most

Fulcrum Revitalizes Catholic Schools

Fulcrum partnered with All Saints Catholic School in Fife to improve campus security and increase visibility throughout the campus. The Fulcrum School Partnership Grant covered the expenses to install security cameras, an interior set of safety doors and a communication window into the main office. Fr. Michael Radermacher, pastor at All Saints Parish and St. Martin of Tours, is grateful for the support. “This was a necessary project that couldn’t have happened without funding from Fulcrum. We now have a much safer building for our students, families, and staff.”

$1.9m Distributed through School Partnership Programs

43 School communities supported

90 Grants awarded across 11 different programs
For Catholic School Leaders

Transformational leaders—both principals and teacher-leaders—make a profound and positive impact in our Catholic schools. Fulcrum is partnering with the Office for Catholic Schools to build a first-of-its-kind pathway to leadership program that supports all current and aspiring Catholic school principals, and teacher leaders from across the Archdiocese, to recruit and develop the next generation of vibrant and transformational school leaders.

School teachers and principals are critically important and we’re committed to helping them grow.

15% Principal turnover in FY17

1 Brand new Leadership Academy for new and aspiring teacher-leaders

100% of 1st year principals participate in the Leadership Academy

Fulcrum Invests in Transformational Leaders

The Leadership Academy welcomed its second cohort of 34 first-year and aspiring Catholic school principals to an intensive 10-month professional development and mentorship program. Anna Horton, principal at Holy Rosary Catholic School, West Seattle, recently moved into her current leadership position from a local public school, and found great value in the Leadership Academy. “Even though I was fortunate to come into my current position with experience as a school principal, I still had much to learn. The Leadership Academy offered the opportunity to come together with others who were learning the ins and outs of Catholic school leadership, to ask questions and to seek guidance. It was invaluable to me as a new principal.”

$29k Distributed to educators for professional development

109 New teacher leaders

34 1st year principals and aspiring leaders in the pipeline
Financials  FISCAL YEAR 2016/17

Revenue
General gifts ........................................... $1,888,720  
Special Initiatives .................................... $2,691,771  
Celebration of Light (Net) ....................... $1,011,443  
Endowment Gains/Losses ....................... $3,223,228  
Other Income ......................................... $55,801  
TOTAL ............................................. $8,870,963

Program Services
Tuition Assistance Programs .......... $2,203,796  
School Partnership Programs ....... $1,898,430  
Leadership Programs ....................... $29,000  
Program Planning & Management ...... $175,549  
TOTAL ............................................. $4,306,775

Support Services
General Administration & Support ...... $336,525  
Fundraising Expenses ......................... $698,580  
TOTAL ............................................. $1,035,105
Fulcrum Central Endowments:
$34 Million

- Archbishop Alexander J. Brunett Endowment for Families in Special Need
- Archbishop Thomas A. Connolly Endowment
- Archbishop Thomas J. Murphy Endowment
- Assistance to Schools in Need Endowment
- Bertha Marie Allen Endowment for Tuition Assistance
- Bill & Melinda Gates Foundation Endowment Fund for Tuition Assistance
- Blanche & Louis Schmidt Memorial Endowment Fund for Tuition Assistance
- Boulanger Family Endowment Fund for Tuition Assistance in Pierce County
- Eckmann Endowment
- Father Philip Wallace Tuition Assistance Fund
- George and Debra Hofbauer Endowment Fund
- Guadalupe Endowment for Hispanic Students
- James P. Healy Legacy Endowment Fund for Tuition Assistance in Pierce County
- Jesse Legacy Endowment Fund for Tuition Assistance in Pierce County
- Lisa Luger Memorial Endowment
- O’Dea High School/University of Notre Dame Scholarship Fund
- Priests’ Endowment for Assistance to Schools in Need
- Rhoady and Jeanne Marie Lee Endowment
- Sisters’ Endowment for Tuition Assistance
- Southwest Washington Endowment for Tuition Assistance
- St. Cecilia Catholic School Patrons’ Endowment
- St. Elizabeth Ann Seton Catholic High School Endowment
- St. Elizabeth Ann Seton Endowment
- Students’ Endowment for Tuition Assistance
- Teachers, Principals & Staff Endowment for Assistance to Schools in Need
- Tucci Family Endowment
- Tuition Assistance Endowment

Custodial School Endowments:
$46 Million

The Fulcrum Foundation serves as the custodian for individual school endowments. By combining resources under Fulcrum Foundation investment management, local schools benefit from the advice and services of Fulcrum’s fund manager and enjoy a reduced fund manager’s fee, while retaining discretion to invest their portfolios according to recommended options.

Investments that will Support Our Mission Forever

Fulcrum Central Endowment ....................... $34m
Custodial School Endowments ..................... $46m
Short-term Holdings and Investments .......... $13m
TOTAL ASSETS UNDER MANAGEMENT ... $93m
Cumulative Giving

The Fulcrum Foundation proudly recognizes these major contributors whose sustained giving over time demonstrates their generous and long-standing commitment to Catholic education.

$12,000,000 or more
Estate of Theodore and Constance Hossfeld

$7,500,000 to $11,999,999
Bill & Melinda Gates Foundation

$3,000,000 to $7,499,999
Gift of Faith
The Norcliffe Foundation
St. James Cathedral Parish

$2,000,000 to $2,999,999
Anonymous
Archdiocese of Seattle
Tony and Michelle Audino
Elizabeth Dorothea Eckmann Trust
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The Lee Family
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Jim† and Timmie Holomon
Michael and Mary Lee
The Office for Catholic Schools
Charles and Yvonne Pigott
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St. Joseph School, Seattle
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$500,000 to $749,999
Anonymous
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Vietnamese Martyrs Parish

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St. Mary Parish, Seattle
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Dan and Theresa Twining
Philip VanDerhoef and Kathleen McKay
Estate of Edward C. Wartelle, Sr.
Ann Wyckoff

† signifies donor is deceased
Highlighting Fulcrum's Reach in Western Washington

This sampling of grant awards illustrates the impact of our programs and spans the Archdiocese of Seattle from Bellingham to Vancouver, and Aberdeen to Issaquah.

Archdiocese of Seattle

- 63 Elementary schools
- 11 High schools
- 22,000 Students in grades K-12
- 98% College attendance rate
- Equal to the 9th largest school district in the state
- 21st largest Catholic school system in the country

IT Network Modernization
Queen of Angels Catholic School, Port Angeles

Bilingual Marketing & Development Initiatives
St. Joseph School, Chehalis

ADA and Facilities Modifications
St. Rose School, Longview

Accessibility and Latino Marketing Initiatives
Seton Catholic High School, Vancouver; St. Joseph, Vancouver; Our Lady of Lourdes, Vancouver; Pacific Crest Academy, Camas

Daniel Mullen: University of Notre Dame, Remick Leadership Program
O’Dea High School, Seattle

Sean Haffey: University of Notre Dame, Remick Leadership Program
St. Anne School, Seattle

Kathy Wartelle: Leadership Academy
Immaculate Conception/Our Lady of Perpetual Help Catholic School, Everett

Bellingham
Vancouver
Aberdeen
Issaquah
Bilingual Marketing & Development Initiatives
St. Joseph School, Chehalis

ADA and Facilities Modifications
St. Rose School, Longview

Accessibility and Latino Marketing Initiatives
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ADA and Facilities Modifications
St. Rose School, Longview

Accessibility and Latino Marketing Initiatives
Seton Catholic High School, Vancouver; St. Joseph, Vancouver; Our Lady of Lourdes, Vancouver; Pacific Crest Academy, Camas
Annual Contributors

We are grateful for the annual contributors who support the programs and operations of the Fulcrum Foundation. The following includes all cash gifts to the Fulcrum Foundation between July 1, 2016 to June 30, 2017.

- signifies 10 or more gifts since 2002
- new donor
- Celebration of Light Sponsor
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$1,000,000 or more
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$500,000 to $999,999
Jeanne Marie Lee
The Norcliffe Foundation

$200,000 to $499,999
Anonymous
Archdiocese of Seattle
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$50,000 to $99,999
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Seton Catholic College
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Frost and Max J. Snyder Foundation
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$25,000 to $49,999
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Maralea and Joseph Binz
Vincent and Kelly Bosa
Christ Our Hope Parish
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Steve and Jo Marie Hansen
David and Shelley Hovind

$10,000 to $24,999
The Luger Family
The Magnano Family
Deacon Larry and Karen McDonald
The Napoleon Company
Pierce County Deannery
John and Joyce Pratz
St. Joseph School, Seattle
The Seattle Foundation
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Vietnamese Martyrs Parish

$10,000 to $24,999
Anonymous (3)
Richard and Sharon Abrams
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US Bank
Andrew and Grace Valora
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St. Peter Parish, Seattle
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Legacy gifts play an integral part in the Fulcrum Foundation’s ability to maintain and broaden its support of our Catholic schools for generations to come. We are deeply grateful to the members of the Legacy Society who have included the Fulcrum Foundation in their estate plans.

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Warfield
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Robert and Judy† Denney

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Anonymous

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Very Rev. Anthony Bawyn

In Memory of Peggy Fursman
Maralea and Joseph Binz

In Memory of Michael Fay
Kathi Hand

In Memory of Herman Green
Dennis West and Margaret Kineke

In Honor of David Hovind
Christian Hovind
Matthew and Julie Hovind

In Honor of Shelley Hovind
George and Sharilyn Carroll

In Honor of John and Carolyn Hickman
Storey Ann Winder

In Honor of Marcelle Hickman
Storey Ann Winder

In Honor of Sara Hickman
Storey Ann Winder

In Honor of Steve Knight’s Birthday
Charles and Joanne Knight

In Honor of the Steven Knight Family
Charles and Joanne Knight

In Honor of Ed and Marge Kelly
Maureen and John Reid

In Memory of Lisa Luger
Jerry and Mary Anne D’Ambrosio
The Luger Family
Loretta Mary Luger
Therese Luger
Daniel and Maryann Montandon
Misty Nordale
Jim and Carmen Sepic

In Honor of the Luger Family
Mrs. Tere Foster and Mrs. Maya Skillman

In Memory of Sue Mecham
Kathi Hand
George and Debra Hofbauer
Brian and Mary Jo McFaul
Stan and Ann Milkowski

In Honor of the Mecham and Hovind Families
Joseph Sherman

In Honor of Ann Milkowski’s Birthday
Kevin and Betty Mest

In Honor of the Newly Baptized at the Easter Vigil
Brian and Mary Jo McFaul

In Honor of Our Parents
Anonymous

In Memory of Melissa Protz
Linda Averill
Jill Brunscheen
Edson and Lisa Foster
Jane Foster
Kevin Gustafson
Thomas and Ruthann Hall
Daniel and Rebecca Johnson
Jeffrey and Susan Just
Adam Karcz
Michael and Jeanne Karcz
Amy Kaufman
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Alan Komaroske
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Janet Sartori
Gloria Schneider
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Lynne Turcotte
Michelle Turcotte
William and Sandra Ward
Gordon and Sue Weber
J. Allen and Pamela Whitaker
Kyle and Joel Wood

In Honor of Rev. Stephen C. Rowan
Tom and Joan Knight

In Honor of St. John School
Sarah Gudaitis

In Honor of Pete and Catherine Sartain
Archbishop J. Peter Sartain

In Memory of Willie Shields
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In Honor of Dave Schmutz
David and Margie Schmutz

In Honor of Justin Small
Joseph Small

In Memory of Walt
Jeff Parietti

In Honor of Lil Zadra and Michael Quillin
Thomas and Susan Nadon

† signifies donor is deceased

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Maralea and Joseph Binz

In Memory of Judy Denney
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Christian Hovind
Matthew and Julie Hovind

In Honor of Shelley Hovind
George and Sharilyn Carroll

In Honor of John and Carolyn Hickman
Storey Ann Winder

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In Honor of Sara Hickman
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Charles and Joanne Knight

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Charles and Joanne Knight

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Maureen and John Reid

In Memory of Lisa Luger
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Therese Luger
Daniel and Maryann Montandon
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Lynne Turcotte
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William and Sandra Ward
Gordon and Sue Weber
J. Allen and Pamela Whitaker
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In Honor of Rev. Stephen C. Rowan
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Sarah Gudaitis

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David and Margie Schmutz

In Honor of Justin Small
Joseph Small

In Memory of Walt
Jeff Parietti

In Honor of Lil Zadra
and Michael Quillin
Thomas and Susan Nadon

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Celebration of Light corporate sponsors and community leaders support the Fulcrum Foundation mission by underwriting specific costs of the annual fundraising gala.

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The Audino Family · David & Shelley Hovind · The Sisters of Providence
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CEO, Olympic Eagle Distributing

Mrs. Diane Siderius Kocer
Executive Director, AGC Education Foundation

Mrs. Mary Lee
Chair, Development Committee
Community Volunteer

Ms. April Little
Chair, Diversity Committee
Vice Principal of Academics, Holy Names Academy

Very Rev. Paul A. Magnano
Vice Chair, Board of Trustees
Pastor, Christ Our Hope Parish

Mr. Michael Maher
Archdiocesan School Board President, VP of Finance, Nordstrom

Mr. Robert McLaughlin
Key Bank, Retired

Mr. Robert Modarelli, III
President, Bellarmine Preparatory School

Mrs. Janet O’Callahan
Computer Consultant

Mr. John O’Halloran
Consultant

Rev. Michael Radermacher
Pastor, All Saints Parish, Puyallup

Mr. David Redenbaugh
Chair, Amici Lead Engineer, Ripl Inc.

Mr. Matt Shanahan
Chair, Engagement Committee
Product and GTM Expert, Globys Inc.

Mr. Joe Sprague
Senior Vice President of Communications & External Relations, Alaska Airlines

Mr. Daniel A. Twining
Kimberly-Clark, Retired

Mr. Philip VanDerhoef
Chair, Distribution Committee
Attorney, Fain Anderson VanDerhoef, PLLC

Mr. George Hofbauer
Emeritus Trustee

Rev. Stephen C. Rowan
Emeritus Trustee
### Archdiocese of Seattle Catholic Schools

#### ELEMENTARY AND MIDDLE SCHOOLS

<table>
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<tr>
<th>School Name</th>
<th>Location</th>
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<td>All Saints Catholic School, Puyallup and Fife</td>
<td>St. Catherine of Siena School,</td>
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<td>Assumption–St. Bridget School, Seattle</td>
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<td>Holy Family School, Lacey</td>
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#### HIGH SCHOOLS

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